**RESUME**

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**DIPAK BHATTARAI**

**Parmanent Address: Present Address:**

VILL+PO: GANGMOUTHAN , PS: BEHALI 219, New Raipur, Uttaran Building,

DIST: SONITPUR, ASSAM 1st floor , Kolkata-700084   
Email: dipakbasista@gmail.com  
Phone: +918945824608

**Objective:**

Seeking for a position where I can effectively utilize my skills and abilities that offers professional growth while being knowledgeable, innovative and flexible enabling me to make a positive contribution to the organization.

**Academic Background:**

* **M.B.A (Marketing & Retail)** from **Eastern Institute for Integrated Learning in Management(EIILM)**, Kolkata in **2011**.
* **B.A.** from Biswanath College, **Gauhati University in 2008.**
* **H.S** fromB.H.S.School, **AHSEC in 2003.**
* **H.S.L.C** fromB.H.S.School, **SEBA in 2001.**

**Work Experience:**

1.Working with **Mahindra Holiday**s as Tele Marketing Executive.(Jan 2016 to till now)

**Job Responsibilities**

* Call customers and fix appointment & Convince the customers to Buy the membership of Mahindra Holidays.

**2.** worked with **Surendra Dugar & Associates (Chartered Accontants)** as **Marketing Executive** (Aug. 2014 to Aug. 2015).

**Job Responsibilities:**

* Generating new leads through banker engagement;
* Generating new Business opportunities and convert them;
* Follow ups with the Back Office for timely delivery of report;
* Follow up with the existing clients.

**3.**Worked with **Super Agro India Pvt. Ltd**. (April. 2012-July 2014) as **Sales Executive.**

**Job Responsibilities:**

* Generating new leads through Company Tea Gardens and Local market.
* Generating new Business;
* To generate business through various mode of client interaction.
* Channel development and demonstration of products.
* Approaching Competition clients.

**Summer Training:**

* **Company name** : Future Value Retail Ltd.(BIG BAZAR)
* **Project Title** : Business impact of in store BTL activity
* **Objective :** Increase the store footfall and advertisement & promotion of products.
* **Duration**  : 2 months.

**Personal Details:**

* **Father’s Name**  :Mr.Khem Raj Bhattarai
* **Date Of Birth** : 23rd February 1985
* **Sex** : Male
* **Hobbies** : Music, Interacting with the people, Travelling.
* **Marital Status** : Married
* **Language known** : English, Hindi, Assamese, Nepali, Bengali
* **Category** : General
* **National** : Indian
* **Permanent Address** :Vill+P.O.:- Gangmouthan , P.S.- Behali

Dist-Sonitpur**,** Assam**,**

Pin-784167

**Date: Signature**